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- b) *Conference Leadership and the Use of the Problem Analysis Method*, Robert Risley, pp. 11-18.
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- f) *Employee Training and Development for Job Improvement*, John Bropley, pp. 49-60.
- g) *The Impact on Employees of Wage Incentives and Fringe Benefits*, Horlan Perrins, pp. 60-69.

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- b) *Training as a Line Responsibility*, Thomas Woaland, pp. 6-11.

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- d) *The Value of Records and Reports in Planning Training*, Salvator O Ciciorelli, pp. 19-25.
- e) *Industry Stake in Company Programs of General Education*, Gordon Lovell, pp. 25-32.

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- g) *Determining Training Needs (Workshops)*

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- *Performance Appraisals as Guides to Training Needs*, Edwin Harris, pp. 43-45.
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